
Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 96\1,666

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	49%	43%	12 Days	\$2.40	AI		AI	AI					\$2,400
Hanjin	47%	43%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Evergreen	3%	2%	16 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,416
Cho Yang	1%	5%	12 Days	\$179.00	\$5		AI	AI				19 KT	\$3,496 ¹³

13 Rate is calculated by KT, not package.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 607\5,400

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	31%	11%	18 Days	\$1.68	\$5			\$34				900 pkgs.	\$2,259
Hyundai	14%	17%	16 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,259
COSCO	13%	9%	22 Days ⁴	\$2.45	AI			AI				950 pkgs.	\$2,328
OOCL	9%	6%	15 Days	\$1.82	\$5			\$34				900 pkgs.	\$2,392
Maersk	7%	9%	14 Days	\$1,082	\$5			\$34				900 pkgs.	\$2,392
Sea-Land	6%	8%	14 Days	\$1.82	\$5			\$34				900 pkgs.	\$2,392
NYK Line	5%	8%	22 Days ⁴	\$1.82	\$5			\$34				900 pkgs.	\$2,392
APL	4%	7%	16 Days	\$1.82	\$5			\$34				900 pkgs.	\$2,392
Mitsui OSK	4%	4%	16 Days	\$1.82	\$5			\$34				900 pkgs.	\$2,392
Hanjin	3%	6%	13 Days	\$1.68	\$5			\$26				950 pkgs.	\$2,123

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 9\122

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	67%	29%	25 Days	\$4.23	\$5			\$34				900 pkgs.	\$4,682
Maersk	11%	49%	28 Days	\$4.23	\$5			\$34				900 pkgs.	\$4,682
Sea-Land	11%	12%	26 Days	\$4.23	\$5			\$34				900 pkgs.	\$4,682
APL	11%	7%	29 Days	\$4.23	\$5			\$34				900 pkgs.	\$4,682

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 148\520

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	23%	13%	24 Days	\$2,980 ¹	AI		AI	\$520 ¹					\$3,500
Cho Yang	16%	14%	16 Days	\$3.17	\$5		9%	\$34				1008 pkgs.	\$4,185
Evergreen	16%	11%	16 Days	\$3.53	\$5		9%	\$34				950 pkgs.	\$4,580
Yang Ming	16%	10%	13 Days	\$3.45	\$100 ¹		9%	\$34				950 pkgs.	\$4,250
K Line	10%	11%	14 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,690
OOCL	7%	6%	14 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,690
Maersk	5%	25%	18 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,182
Sea-Land	2%	2%	16 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,182
Hyundai	2%	1%	15 Days	\$3.53	\$5		9%	\$34				950 pkgs.	\$4,318

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 14\315

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	36%	37%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855
Sea-Land	28%	21%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855
Hyundai	22%	9%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$3,725
APL	7%	12%	18 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855
NYK Line	7%	2%	26 Days ⁴	\$3.78	\$5			\$34				865 pkgs.	\$3,855

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 92\859

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	29%	20%	24 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
Maersk	26%	33%	22 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
Sea-Land	19%	19%	25 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
APL	17%	14%	24 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
Hyundai	4%	6%	20 Days	\$3.87	\$5			\$34				850 pkgs.	\$4,340
P&O Nedlloyd	1%	3%	26 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
Neptune	1%	2%	20 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
Mitsui OSK	1%	1%	22 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435
NYK Line	1%	1%	31 Days	\$3.97	\$5			\$34				865 pkgs.	\$4,435

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 181\763

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	29%	28%	20 Days	\$3.97	\$5		15%	\$34					\$4,534
Maersk	28%	23%	20 Days	\$3.97	\$5		15%	\$34					\$4,534
OOCL	18%	3%	21 Days	\$3.97	\$5		15%	\$34					\$4,534
Sea-Land	15%	20%	23 Days	\$3.97	\$5		15%	\$34					\$4,534
Hyundai	5%	6%	19 Days	\$3.87	\$5		15%	\$34				850 pkgs.	\$4,435
P&O Nedlloyd	3%	3%	17 Days	\$3.97	\$5		15%	\$34					\$4,534
Mitsui OSK	1%	1%	21 Days	\$3.97	\$5		15%	\$34					\$4,534
NYK Line	0%	2%	21 Days	\$3.97	\$5		15%	\$34					\$4,534

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: July 1997

Month\Year: 63\677

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	30%	16%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,599
Evergreen	17%	10%	12 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,455
Hanjin	14%	22%	11 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,455
Sea-Land	9%	6%	10 Days	\$2.01	\$5		38%	\$34				1008 pkgs.	\$3,498
COSCO	8%	8%	15 Days	\$2,500 ¹	AI		43%	AI					\$3,575
Mitsui OSK	7%	5%	10 Days	\$2.01	\$5		38%	\$34				1008 pkgs.	\$3,498
OOCL	5%	7%	9 Days	\$2.01	\$5		38%	\$34				1008 pkgs.	\$3,498
K Line	4%	4%	10 Days	\$2.01	\$5		38%	\$34				1008 pkgs.	\$3,498
Yang Ming	3%	6%	10 Days	\$1,850 ¹	\$100 ¹		AI	AI				1008 pkgs.	\$1,950
NYK Line	2%	3%	11 Days	\$2.01	\$5		38%	\$34				1008 pkgs.	\$3,498

¹ Rate is per container